



LA Works  
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## Creative Solutions for Local Businesses

### On-the-Job Training: A Money-Saving Strategy for Employers

This December, White Memorial Hospital will be a recipient of thousands of dollars in LA Works On-the-Job Training reimbursement funds.

On-the-Job Training (OJT) is an employment training program involving the partnership of an employer, a qualified Workforce Investment Act (WIA) job applicant, and LA Works.

Several new hires will complete White Memorial's Versant Registered Nursing program in December as part of their certification process.

For each employee who successfully completes the program, LA Works will reimburse the hospital a portion (about 25%) of the training-related costs.

LA Works' On-the-Job Training program offers employers the opportunity to offset up to 50% of training-related costs, and offers the employee the opportunity to learn new job skills while getting paid.



To take advantage of this money-saving opportunity, contact Sylvia Sosa at [sylvia.sosa@laworks.org](mailto:sylvia.sosa@laworks.org).

White Memorial Hospital is one of several employers LA Works has partnered with through OJT funds.

Others include:

- All Appliance Clinic, Inc.
- Gloria Mitchell Bail Bonds
- Next-Star Communications
- Pet's Delight
- RBI Systems
- Superior Warehouse
- South Hills Escrow Corp.
- Usher Law Group, PC
- Valley Light Industries

LA Works' recent collaboration with Miller-Coors and the Sheet Metal Apprenticeship Program are cutting edge partnerships that produce results for businesses, employment for job seekers, and economic growth for the San Gabriel Valley.

For information on how LA Works can serve your business, visit [www.laworks.org](http://www.laworks.org).

#### Quote of the Month:

"I do not think that there is any other quality so essential to success of any kind as the quality of perseverance."

-John D Rockefeller



The Sheet Metal Workers Apprenticeship Program is utilizing LA Works recruitment, pre-screening and assessment services to identify and enroll qualified applicants. Although this partnership has only recently developed, over 30 potential applicants have already been assessed for potential enrollment into the program. LA Works' Employment Training Specialist Alicia Wenker is working with Lance Clark, the Apprenticeship Program's Administrator, to coordinate the referral process. Stay tuned for results—coming next issue!

### Three Successful Recruitments for Miller-Coors

When Miller-Coors recently posted open production positions, they expected a high level of response. Anticipating numerous resumes to review, Rick Salazar, Miller-Coors Employee Relations Manager, contacted LA Works for assistance.

"We met Mario Rodriguez from LA Works at a Chamber event, and were interested in how they could help us with selection and recruitment," Salazar stated.

Salazar and Sharon Gonzalez (Miller-Coors Senior Administrative Assistant) coordinated with LA Works Employment Training Specialists Howard Luong and Martha Leyva to utilize LA

Works' facilities for assessing and interviewing candidates. LA Works staff recommended several LA Works customers. The result was a win-win for all parties involved.

"We hired several highly-qualified production workers through the process and are very pleased with the results," remarked Salazar.

Salazar recently donated his time as a guest speaker at LA Works, providing valuable tips to several highly attentive job seekers.

"The possibilities of this partnership are exciting," stated Leyva. "Most importantly, people



Rick Salazar and Martha Leyva after Rick's recent presentation at LA Works.

are finding and retaining employment at an outstanding company." For information on recruitments for your company, contact [martha.leyva@laworks.org](mailto:martha.leyva@laworks.org).